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January 12, 2009

CITY OF NORTH LAS VEGAS
REQUEST FOR PROPOSAL # 007-022
ECG MONITORS/DEFIBRILLATORS

Proposals will be received in the Office of the City Clerk, 2200 Civic Center Drive, North Las Vegas, Nevada, 89030 **until 2:00 p.m. on Tuesday, January 27, 2009** and will be publicly opened and read shortly thereafter in the City Clerk's Conference Room at the previous address in City Hall.

Prospective suppliers should submit their questions and/or concerns by mail to Tony Esguerra, Assistant Purchasing Manager, 2200 Civic Center Drive, North Las Vegas, NV 89030 or by e-mail at esguerraa@cityofnorthlasvegas.com ***The cutoff for questions and answers will be January 22 , 2009 at 1:00 p.m.***

PROPOSAL documents can be picked up in the Finance Office, Monday through Thursday, 8:00 a.m. - 4:00 p.m. at the address above. Proposal documents may also be accessed at www.bidsync.com, www.demandstar.com or under the Purchasing/Risk Management Web page www.cityofnorthlasvegas.com.

The City reserves the right to reject any and all Proposals, waive any informality or technicality or to otherwise accept Proposals deemed in the best interest of the City.

Tony Esguerra
Assistant Purchasing Manager

Published Review Journal
January 18th & 19th, 2009

REQUEST FOR PROPOSAL
007-022
GENERAL PROVISIONS

1. ADDENDA INTERPRETATIONS:

If it becomes necessary to revise any part of this RFP, a written addendum will be provided. The City is not bound by any oral clarifications changing the scope of work for this project. The Addenda must be acknowledged and returned in the Proposal document.

2. PUBLIC RECORDS:

The RFP document and all proposals submitted in response thereto are public records. You are cautioned to not put any material into the proposal that is proprietary in nature. All proposals submitted become the property of the City.

3. PERFORMANCE OF WORK:

The selected firm shall perform all work as may be necessary to complete the contract in a satisfactory and acceptable manner, and unless otherwise provided, shall furnish all transportation, materials, equipment, labor and incidentals necessary to complete the project.

4. FORM OF CONTRACT:

Execution of the attached contract agreement (sample attached), by all named parties and issuance of a Purchase Order will authorize delivery of services obtained under this proposal.

5. LABELING OF PROPOSALS:

All proposals must be submitted in a sealed envelope plainly marked, "RFP NO. 007-022 ECG MONITORS /DEFIBRILLATORS with address of the firm in the upper left hand corner. No responsibility will attach to the City, any official or employee thereof, for the pre-opening, post-opening, or failure to open, a proposal not properly addressed and identified.

6. EXPLANATION TO PROPOSERS:

Any explanations desired by PROPOSERS regarding the meaning or interpretation of specifications must be requested in writing and with sufficient time allowed for a reply to reach them before submission of their proposals. Oral explanations given before the award of the contract will not be binding. Any written interpretation made will be furnished to all respondents and its receipt by the RESPONDENT will be acknowledged.

Interpretation of the meaning of the plans, specifications or other pre-proposal documents will not be binding if presented to any RESPONDENT orally. Every request for such interpretation should be in writing addressed to TONY ESGUERRA, ASSISTANT PURCHASING MANAGER, esguerraa@cityofnorthlasvegas.com, or ATTN: Tony Esguerra, City of North Las Vegas, 2200 Civic Center Drive, North Las Vegas, NV 89030. Any and all such interpretations and any supplemental instructions deemed necessary will be in the form of written addenda to the specifications which, if issued, will be mailed to all known perspective RESPONDENTS. Failure of any RESPONDENT to receive any such addendum or interpretation shall not relieve such RESPONDENT from any obligation under this proposal as submitted. All addenda so issued shall become part of the Contract Documents.

The cutoff date for any questions regarding this project is: January 22, 2009 AT 1:00 P.M. PACIFIC STANDARD TIME. Any questions beyond this cut off time will not be answered.

7. METHOD OF EVALUATION AND AWARD:

The evaluation criteria is explained under the Submittal Requirements. Please break it down according to the Sections and your proposal will be evaluated accordingly.

8. SUBMITTAL REQUIREMENTS:

Submit one original and three copies of the proposal.

All proposals shall be on 8-1/2" X 11" paper, with tabbed dividers labeled by sections to correspond with the format below:

A. Section I. Experience (30%)

This section should include a brief resume of all similar projects that your firm has performed over the past 10 years. Each project listed shall include the name and telephone number of a contact person of the project for follow-up purposes.

Years of service in Southern Nevada.

Years of experience working with Southern Nevada public agencies.

Years of experience working with the City of North Las Vegas.

Most years of service in Southern Nevada = 200 points

Second most years of service = 175 points

Third most years of service = 150 points

Fourth most years of service = 125 points

Fifth most years of service = 100 points

Sixth most years of service = 75 points

All others years of service in Southern Nevada = 50 points

Most years of experience working with Southern Nevada public agencies in Southern Nevada = 200 points

Second company with most experience = 175 points

Third company with most experience = 150 points

Fourth company with most experience = 125 points

Fifth company with most experience = 100 points

Sixth company with most experience = 75 points

All others years of experience = 50 points

Most years of experience working with the City of North Las Vegas = 200 points

Second company with most experience = 175 points

Third company with most experience = 150 points

Fourth company with most experience = 125 points

Fifth company with most experience = 100 points

Sixth company with most experience = 75 points

All others years of experience = 50 points

Most years of experience with AED or Defibrillators = 200 points

Second company with most experience = 175 points

Third company with most experience = 150 points

Fourth company with most experience = 125 points

Fifth company with most experience = 100 points

Sixth company with most experience = 75 points

All others years of experience = 50 points

Most years of experience and reliability with training of equipment= 200 points
Second company with most experience = 175 points
Third company with most experience = 150 points
Fourth company with most experience = 125 points
Fifth company with most experience = 100 points
Sixth company with most experience = 75 points
All others years of experience = 50 points

1000 points possible for this section.

B. Section II. Qualifications (20%)

List firm and contributor qualifications.

List the number and types of events conducted locally.
Repeat customers – multiple years of service per organization
Staff education, certifications, training

Most number and types of products supported locally = 250 points
Second company with most experience = 225 points
Third company with most experience = 200 points
Fourth company with most experience = 175 points
Fifth company with most experience = 150 points
Sixth company with most experience = 125 points
All others years of experience = 100 points

Most repeat customers–multiple years of service per organization = 250 points
Second company with most experience = 225 points
Third company with most experience = 200 points
Fourth company with most experience = 175 points
Fifth company with most experience = 150 points
Sixth company with most experience = 125 points
All others years of experience = 100 points

Most Staff education, certifications, training = 250 points
Second company with most experience = 225 points
Third company with most experience = 200 points
Fourth company with most experience = 175 points
Fifth company with most experience = 150 points
Sixth company with most experience = 125 points
All others years of experience = 100 points

750 points possible for this section

C. Section III. Understanding of Project (20%)

Indicate how your firm will go about meeting the objectives of this project. Include charts, time frames, number of personnel assigned to the project and any other pertinent information regarding the fulfillment of our requirements.

List of what portion of the work, if any will be subcontracted.
Demonstrates sound knowledge of the scope

Nature
Quality
Quantity work to be performed.

Understanding of the detailed requirements and conditions under which the work is to be performed.

Best understanding and meeting objectives of the project to fulfill our requirements = 250 points

Second company with best objectives = 225 points

Third company with best objectives = 200 points

Fourth company with best objectives = 175 points

Fifth company with best objectives = 150 points

Sixth company with best objectives = 125 points

All others best objectives = 100 points

Company using least amount of subcontractors = 250 points

Second company with least amount = 225 points

Third company with least amount = 200 points

Fourth company with least amount = 175 points

Fifth company with least amount = 150 points

Sixth company with least amount = 125 points

All others = 100 points

Best demonstrates sound knowledge of the scope to include Nature, Quality, Quantity of work to be performed = 250 points

Second company with most knowledge = 225 points

Third company with most knowledge = 200 points

Fourth company with most knowledge = 175 points

Fifth company with most knowledge = 150 points

Sixth company with most knowledge = 125 points

All others with knowledge = 100 points

Best understanding of the detailed requirements and conditions under which the work is to be performed = 250 points

Second company with best understanding = 225 points

Third company with best understanding = 200 points

Fourth company with best understanding = 175 points

Fifth company with best understanding = 150 points

Sixth company with best understanding = 125 points

All others with knowledge = 100 points

1000 points possible for this section.

D. Section IV. Exceptions to Scope of Work (10%)

Indicate any exceptions that your firm would have to take in order to accept the agreement.

Ability to provide experienced, qualified staff
Ability to provide specific, high quality equipment
State of the art equipment with minimal hours
Copies of certifications/licenses, qualifications, equipment descriptions

Least exceptions to provide experienced, qualified staff = 250 points
Second least exceptions = 225 points
Third least exceptions = 200 points
Fourth least exceptions = 175 points
Fifth least exceptions = 150 points
Sixth least exceptions = 125 points
All others with knowledge = 100 points

Company with least exceptions to provide specific, high quality equipment = 250 points
Second with least exceptions = 225 points
Third with least exceptions = 200 points
Fourth with least exceptions = 175 points
Fifth with least exceptions = 150 points
Sixth with least exceptions = 125 points
All others with knowledge = 100 points

Company with least exceptions to provide Best State of the art equipment with minimal hours = 250 points
Second company with least exceptions = 225 points
Third company with least exceptions = 200 points
Fourth company with least exceptions = 175 points
Fifth company with least exceptions = 150 points
Sixth company with least exceptions = 125 points
All others with knowledge = 100 points

Company with least exceptions to best company with certifications/licenses, qualifications, equipment and descriptions = 250 points
Second company with least exceptions = 225 points
Third company with least exceptions = 200 points
Fourth company with least exceptions = 175 points
Fifth company with least exceptions = 150 points
Sixth company with least exceptions = 125 points
All others with knowledge = 100 points

1000 points possible for this section.

E. Section V. Exceptions to Scope of Work (10%)

Indicate any exceptions that your firm would have to take in order to accept the agreement.

Ability to provide experienced, qualified staff
Ability to provide specific, high quality equipment
State of the art equipment with minimal hours
Copies of certifications/licenses, qualifications, equipment descriptions

Company with least Scope of Work exceptions to provide experienced, qualified staff = 250 points
Second with least exceptions = 225 points
Third with least exceptions = 200 points
Fourth with least exceptions = 175 points
Fifth with least exceptions = 150 points
Sixth with least exceptions = 125 points
All others with knowledge = 100 points

Company with least exceptions to Scope of Work Best ability to provide specific, high quality equipment = 250 points
Second with least exceptions = 225 points
Third with least exceptions = 200 points
Fourth with least exceptions = 175 points
Fifth with least exceptions = 150 points
Sixth with least exceptions = 125 points
All others with knowledge = 100 points

Company with least exceptions to Scope of Work State of the Art equipment w/ minimal hours = 250 points
Second with least exceptions = 225 points
Third with least exceptions = 200 points
Fourth with least exceptions = 175 points
Fifth with least exceptions = 150 points
Sixth with least exceptions = 125 points
All others with knowledge = 100 points

Company with least exceptions to Scope of Work Copies of certifications/licenses, qualifications, equipment descriptions =250 points
Second with least exceptions = 225 points
Third with least exceptions = 200 points
Fourth with least exceptions = 175 points
Fifth with least exceptions = 150 points
Sixth with least exceptions = 125 points
All others with knowledge = 100 points

1000 points possible for this section.

F. Section VI. Project Fee (20%)

Costs you will be charging for your services, and a breakdown of the areas covered by these costs, as well as any incidental expenses.

Company meeting all criteria with lowest cost = 250 points
Second company meeting all criteria with second lowest cost =225 points
Third company meeting all criteria with third lowest cost = 200 points
Fourth company meeting all criteria with fourth lowest cost = 175 points
Fifth company meeting all criteria with fifth lowest cost = 150 points
Sixth company meeting all criteria with sixth lowest cost = 125 points

All others with knowledge = 100 points

250 points possible for this section.

STANDARD TERMS~

9. ASSIGNMENT OF CONTRACTUAL RIGHTS:

It is agreed that this contract must not be assigned, transferred, conveyed, or otherwise disposed of by either party in any manner, unless approved in writing by the other party. The firm or firms will be an independent service provider for all purposes and no agency, either expressed or implied, exists.

10. AWARD OPTIONS:

The City of North Las Vegas reserves the right to award this RFP on any basis which is in its best interest.

11. CONDITIONS OF PROPOSAL SUBMITTAL:

- A. The proposal must be signed by a duly authorized official of the proposing firm submitting the proposal.
- B. No proposal will be accepted from any person, firm or corporation that is in arrears for any obligation to the City, or that otherwise may be deemed irresponsible or unresponsive by City staff or City Council.
- C. Only one proposal will be accepted from any person, firm, or corporation.
- D. All proposals shall be prepared in a comprehensive manner as to content, but no necessity exists for expensive binders or promotional material.

12. PROPOSAL PROTESTS:

Any individual or company who submits a PROPOSAL on the contract may file a notice of protest regarding the award of the contract. The protest must be submitted in writing to the City Clerk within five (5) business days after the date on which PROPOSALS were opened. The written protest must include a statement setting forth, with specificity, the reasons the person filing the protest believes that applicable provisions of the contract documents or law were violated. At the time a notice of protest is filed, the person filing such notice of protest shall post a bond with a good and solvent surety authorized to do business in the State of Nevada, and supply it to the City Clerk. The bond posted must be in an amount equal to the lesser of: twenty-five (25) percent of the total value of the PROPOSAL submitted by the person filing the notice of protest; or two hundred fifty thousand dollars (\$250,000).

A notice of protest filed in accordance with this section shall operate as a stay of action in relation to the award of the contract until a determination is made by the North Las Vegas City Council. A person who makes an unsuccessful PROPOSAL may not seek any type of judicial intervention until after the North Las Vegas City Council has made a determination on the notice of protest and awarded the contract. Neither the City nor any authorized representative of the City is liable for any costs, expenses, attorney's fees, loss of income or other damages sustained by a person who submits a PROPOSAL, whether or not the person files a notice of protest pursuant to this section.

If a protest is upheld, the bond posted and submitted with the notice of protest will be returned to the person who posted the bond. If the protest is rejected, a claim may be made against the bond by the City in an amount equal to the expenses incurred by the City because of the unsuccessful protest.

13. LICENSES:

All RESPONDENTS must have appropriate licenses in accordance with the laws of the State of Nevada, prior to submission of proposals for this project. All proposals received in violation of this law shall be rejected and returned to the PROPOSER.

14. PUBLIC OPENING:

Proposals received will be opened and the name of the submitting company will be read publicly at the time and place indicated in the "Request for Proposal". The PROPOSERS, their authorized agents and public are invited to be present.

No responsibility will attach to any OWNER official for the pre-opening of, or the failure to open, a proposal not properly addressed or identified.

15. TERMS OF THE AGREEMENT:

This AGREEMENT commences upon the date it is approved by the CITY and shall end three (3) years thereafter with (2) two one year options to renew.

16. INSURANCE:

The Service Provider shall furnish to the City a policy or certificate of protective liability insurance in which the City shall be the named insured or be named in such insurance as an additional insured with the Service Provider. In compliance with this provision, the Service Provider may file with the City a satisfactory policy providing a minimum \$1,000,000 "blanket coverage" policy or certificate of insurance. The policy shall insure the City and its officers and employees while acting within the scope of their duties against all claims arising out of or in connection with the work to be performed and shall remain in full force and effect until the work is accepted by the City. The policy shall provide the following minimum limits:

GENERAL LIABILITY

Bodily Injury - - - - -	\$ 1,000,000 each person
	\$ 1,000,000 each accident
Property Damage - - - - -	\$ 1,000,000 each accident
COMBINED SINGLE LIMIT OF \$1,000,000	

Such insurance shall include the specific coverages set out herein and be written for NOT LESS THAN the limits of liability and coverages provided herein, or required by law and other governing agencies, whichever is greater.

Such policy shall provide coverage at least as broad as that provided in the Standard Form approved by the National Bureau of Casualty Underwriters together with such endorsements as are required to cover the risks involved. In addition, the Service provider shall furnish evidence of a commitment by the insurance company to notify the City by registered mail of the expiration or cancellation of the insurance policies required not less than 30 days before the expiration or cancellation is effective.

The cost of this insurance shall be deemed included in the prices for the various items of work and no additional compensation will be made therefore.

17. WORKMEN'S COMPENSATION INSURANCE:

The Service provider shall secure, maintain in full force and effect and bear the cost of complete Workmen's Compensation Insurance in accordance with the Nevada Industrial Insurance Act - Nevada Revised Statutes, Chapter 616, for the duration of the contract and shall furnish the City, prior to the execution of the contract, a Certificate of Insurance which meets the requirements of the Nevada Industrial Insurance Act. The City, or any of its officers or employees will not be responsible for any claims or suits in law or equity occasioned by the failure of the Service provider to comply with the provisions of this paragraph.

18. INDEMNITY:

The successful PROPOSAL agrees to defend, indemnify, and hold the City harmless from any and all causes of action or claims arising out of or related to the proposer's performance on this project.

19. PROVISIONS PROVIDED BY LAW:

Each and every provision and clause required by law to be inserted in the contract shall be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon the application of either party the contract forthwith shall be physically amended to make such insertion or correction.

The PROPOSER'S attention is directed to the fact that all applicable City, County, State and Federal laws, and the rules and regulations of all authorities having jurisdiction over the project shall apply to the contract throughout and they will be deemed to be included in the contract the same as though herein written out in full.

20. CANCELATION OF CONTRACT:

The OWNER reserves the right to cancel the award or execution of any contract at any time before the Purchase Order has been issued without any liability or claims thereof against the OWNER.

21. TAXES:

The City is exempt from State, retail and Federal Excise Tax. The proposal price must be net, exclusive of taxes.

22. INDEMNITY:

The successful proposer agrees to defend, indemnify, and hold the City harmless from any and all causes of action or claims arising out of or related to the PROPOSER'S performance on this project.

23. EXCEPTIONS:

Each PROPOSER will list on a separate sheet of paper any exceptions to specifications and attach it to their proposal.

24. **SCOPE OF WORK**

SCOPE AND TECHNICAL SPECIFICATIONS

OVERVIEW AND GOAL:

The North Las Vegas City of North Las Vegas, Nevada, is seeking proposals for 20 ECG monitors/defibrillators and 10 Automatic external defibrillators that meet or exceed the specifications set forth in this RFP 007-022. The City anticipates that the bulk of purchasing activity will take place with the initial purchase, estimated at 25 units. Firms should propose a price/discount structure for additional units/accessories, related products, and as-needed services for the duration of the contract, subsequent to completion of the initial purchase.

TERM OF CONTRACT:

Upon completion of the City's approval process, the contract will proceed for three (3) years, with the option to renew for two (2) one-year terms.

Though it is not the intent, the City reserves the right to award to multiple firms if in the best interest of the City.

The City reserves the right to cancel the contract upon thirty (30) days' written notice for good cause. The City reserves the right to cancel the contract upon ninety (90) days' written notice for any reason.

SPECIFICATIONS:

The manufacturer's complete specification sheet(s) and other relevant literature shall be included with the proposal. In the event the proposed equipment differs from that specified, said manufacturer's literature shall provide adequate detail to show conformance to the equipment specifications set forth in the RFP, which serve to specify the minimum level of quality, function and features acceptable to the City. Each line-item of specification provided with this RFP must be referenced as it relates to the proposed equipment, including features of the proposed equipment that must meet or exceed the specifications set forth in this RFP.

The **complete make and model number** of the proposed equipment shall be indicated on the space(s) provided on the Pricing Proposal (Section 2 of the final submitted Proposal).

DISCONTINUATION/SUBSTITUTION OF BID ITEM(S):

If, during the term of this contract, the successful Proposer must modify its product line or has no option but to provide a substitute piece of equipment not listed in the original contract, the successful Proposer shall notify the North Las Vegas City of North Las Vegas Purchasing Division in writing with a copy to the Fire Department EMS Chief that the original product is scheduled for discontinuation or is no longer available on the "open-market". This written notification shall be provided to the City no less than 60 days prior to the discontinuation date. Said notification shall include a product offered by the Proposer as a substitute. Proposer shall provide a complete specification sheet from the manufacturer for the proposed substitute. Proposer shall identify each line-item of the specifications provided with this RFP as it relates to the substitute equipment, including features of the substitute equipment that must meet or exceed the specifications set forth in this RFP.

The City reserves the right to reject any substitute item offered, and may require the successful Proposer to offer another substitute until the City is satisfied such substitute meets the specifications of the RFP.

DAMAGES:

Any installation or other services performed by the successful Proposer shall in no way modify, void, or compromise the Manufacturer's Warranty, features, serviceability, or normal operation of any City property or equipment. Any services that result contrary to these conditions shall be remedied at the sole cost of the successful Proposer, up to and including repair or replacement of the equipment.

NEW EQUIPMENT:

All parts and equipment provided in accordance with this contract shall be new and unused and must meet or exceed the Technical Specifications, of the latest model of current production, and of first quality in regards to workmanship and materials. All parts shall be original equipment manufactured with appropriate warranty.

STOCK:

The successful Proposer shall agree to maintain access to sufficient stock of any items or equipment required in the award of this RFP.

TRAINING:

The successful Proposer shall provide training to City staff in the operation and generalized maintenance of equipment specified herein at the time mutually agreed upon by the EMS Chief and the successful Proposer. The successful Proposer shall provide training on an "as needed" basis at no additional cost to the City and shall be conducted twice yearly to cover all three shifts fire department shift and personnel. This training is to include but not limited to capanometry, 12 lead, and EKG interpretation, and use of the monitor/defibrillator.

WARRANTIES, MAINTENANCE, AND REPAIR:

All Proposals shall include copies of the manufacturer or dealer's standard warranties and extended warranties to cover the unconditional all-parts and service warranty, as stated in the technical specifications, required by this contract.

The successful Proposer shall provide, at a minimum, annual preventative maintenance inspections on all equipment included in this contract during the warranty period at no additional charge to the City. Preventative maintenance includes, but is not limited to, normal cleaning, adjustment/calibration and lubrication of machine components for the specified equipment, and software updates, in addition to any maintenance required or suggested by the Manufacturer or Proposer's warranties,. After the warranty period a Service and Support Contract will be initiated.

Both the warranty and the Service and Support Contract will include the following: Repair Services, Preventative Maintenance Services, Loaner Equipment Provision, Documentation of Services and Repair, Services/Repair Schedules, Discounts on Parts, Accessories, Disposables, and Equipment Upgrades, and Replacement Batteries. All Proposers shall provide documentation of their warranty and a sample Service and Support Contract.

ACRONYMS:

The following acronyms will be used throughout the Technical Specifications:

AED – Automatic External Defibrillator
ECG – Electrocardiogram
ETCO2 – End-Tidal Carbon Dioxide
NIBP – Non-Invasive Blood Pressure
SPO2 – Saturations of Peripheral Oxygen
LCD – Liquid Crystal Display
CO2 – Carbon Dioxide
CO-Carbon monoxide
AwRR – Airway Respiration Rate
EKG – Electrocardiogram
CPR – Cardiopulmonary Resuscitation
BPM – Beats per Minute

TECHNICAL SPECIFICATIONS:

■ **AED – The device shall:**

- Be configurable from 1 to at least 3 shocks
- Fully charge to highest energy setting in 10 seconds or less
- Provide clear and concise voice prompts to the user
- Be configurable to “power on” as either an AED, advisory mode, or manual monitor

■ **DISPLAY – The device shall:**

- Display ECG waveform, EtCO2 waveform, NIBP and SpO2 pleth.
- Have a screen size of such dimensions that waveforms are easily visible in widely varied lighting conditions and have controls for contrast settings
- Be an VGA type display

■ **PACING – The device shall:**

- Have configurable default settings for rate and output
- Have the ability to see the underlying rhythm without pausing the pacing

■ **12 LEAD – The device shall:**

- Have built-in 12 lead ECG data acquisition and transmission capability via Bluetooth
- Have a means of transmitting 12 lead data to multiple, configurable locations, via fax or other means, that allows a printed copy of the data to be sent to the receiving facility by the responding ambulance, while on the scene of a call or in route to the receiving facility
- Have the ability to imbed into customer owned software or export as a graphics file, a six second 1,3, 4, 6 or 12 lead ECG strip
- Allow customization of the printed 12 lead data, allowing the operator to add information, which will clearly identify the patient by name or call number
- Must use the Marquette 12 SL™ algorithm for 12-Lead EKG interpretation

■ **DEFIBRILLATION – The device shall:**

- Utilize a biphasic waveform
- Have multiple joule settings ranging, at a minimum, from 1 to 200 joules.
- Fully charge to highest energy setting in 10 seconds or less

■ **DATA MANAGEMENT – The device shall:**

- Be capable of storing events internally and exporting selected event data as a file or to an external storage device
- Be capable of exporting data to third party vendors for use in electronic patient care reporting including Sansio®, Zoll Data®, and/or HighPlains® EMS reporting software.

■ **POWER – The device shall:**

- Be convertible to AC power for charging or operating
 - Include the necessary equipment to allow for use and charging through an inverter on board the ambulance, either with an onboard charger or an AC conversion device
- The device must include a battery status indicator on the face of the monitor.

■ **BATTERIES – The device shall:**

- Have a minimum of 1 battery bay
- Include 4 batteries
 - Each new, fully charged battery must support at least 3 hours of monitoring with ECG, SpO₂, and EtCO₂ monitored continuously, and NIBP measured every 15 minutes.
 - Each new, fully charged battery must support at least 1.5 hours of monitoring with ECG, SpO₂, and EtCO₂ monitored continuously, and NIBP measured every 15 minutes while pacing at 180 bpm and 175 mA.

■ **CO Monitoring – The device shall:**

- Display SpO₂ as a percentage
- Upgradeable within three years of purchase or able to supply non-evasive CO monitoring
- Must use the MasimoSET reusable sensor

■ **PULSE OXIMETER –The device shall:**

- Display SpO₂ as a percentage and pleth waveform with pulse rate (BPM)
- Have configurable alarms for high and low limits
- The SpO₂ waveform must include a visual indication of perfusion levels.
- Must use the MasimoSET reusable sensor

■ **NIBP**

- The NIBP schedule must be manual or automatic with a variety of choices
- The NIBP units must be able to be configured in mmHg.
- The NIBP alarm source must be configurable to either: systolic, diastolic and mean.
 - The NIBP alarms must include a user configurable high and low alarm limit for adults for systolic, diastolic and mean.
 - The NIBP alarms must include a user configurable high and low alarm limit for pediatrics for systolic, diastolic and mean.
- The NIBP measurement range available must be:
 - Systolic: 40 – 260 mmHg
 - Diastolic: 20 – 200 mmHg
- The NIBP interconnect cable must be available in 2 lengths: 1.5meters and 3.0 meters.

■ **ETCO₂**

- The EtCO₂ must display a waveform, CO₂ measurement, and RR.
- The EtCO₂ alarms must include a user configurable high and low alarm limit for adults.
- The EtCO₂ alarms must include a user configurable high and low alarm limit for pediatrics.

- An Apnea alarm must be available
- The length of time to trigger an Apnea alarm must be configurable in seconds for adults and pediatrics.
- The EtCO₂ must be able to be configured in units of mmHg or kPa.
- EtCO₂ must be measurable on BOTH intubated patients and non-intubated patients.

■ **GENERAL – The device shall:**

- Have configurable alarms for pulse oximetry, high/low heart rate, cables not attached, low battery and lethal rhythm recognition
 - Be contained in a rugged carrying case with multiple pockets
 - Support 4, 6, and 12 lead ECG cables
 - Be capable of being configured to power on in either AED, advisory or manual mode
 - Utilize intuitive, ergonomic and readily identifiable controls, facing the operator
 - Include a screen protection device
 - Have a depth of not greater than 18 inches
 - The unit shall have a printer capable of recording all of the above plus 12-lead EKG interpretation.
 - CPR effectiveness tool

■ **WARRANTY – The device shall:**

- Include a minimum of a three (3) year warranty covering parts, labor and shipping as defined on page 14 under WARRANTIES, MAINTENANCE AND REPAIR. Repair, loaner or replacement response time not to exceed 24 hours.

■ **OPTIONS**

Proposer will include as an option the cost of upgrading the monitor to include each of the following features:

- NIBP
- EtCO₂
- CO
- Extended warranty
- Vehicle mounting bracket suitable for EMS use
- A five (5) year warranty as described above under “WARRANTY” in lieu of a three (3) year warranty.

■ **TRADE-IN**

- Proposer shall provide a credit for the trade-in value of sixteen (16) Physio Control LP 12 12-lead cardiac monitors with pulse oximetry, pacing, ETCO2, NIBP. Attachment A provides an inventory of the equipment with specific details of each unit.

■ **OTHER**

- The successful Proposer shall provide, at no extra cost to the City, clinical specialists to provide a minimum of 12 days of training for department members for initial orientation to the device separate from the annual training the proposer will provide. A minimum of two training sessions will be required per day, including a combination of morning, afternoon, and evening sessions. At least one of the training days will have to be scheduled at least two weeks after the initial training sessions. The department strongly desires that an “instructor-training” course be offered by the vendor for selected department members in order to facilitate on-going training on the use of the defibrillator. Any travel costs shall be the responsibility of the successful Proposer.
- Proposer will include a sufficient number of charging and reconditioning devices to accommodate the maintenance and recharging requirements for a total of ten (10) locations.
- Proposer will list specific price of unit and options with their price proposal.
- The City anticipates that the bulk of purchasing activity will take place with the initial purchase, estimated at twenty (20) monitor/defibrillators and 10 automated external defibrillators units. Firms should propose a price/discount structure for additional units/accessories, related products, and as-needed services for the duration of the contract, subsequent to completion of the initial purchase.
- And additional purchase of three (3) cardiac monitors commencing on March 30th, 2009 at the same price and configuration without any additional battery charging systems

PROPOSAL CONTENT

1. Executive Summary:

Please provide an overall executive summary, not to exceed two pages, outlining the major points of the proposal and distinguishing your equipment and services from competitors. Please include the firm's size, age and organizational structure.

2. References and Contract Details:

List the names and addresses of at least three (3) customers, preferably public entities, for whom the proposer has provided equipment and services within the past five (5) years. **Include dates of delivery, contact persons, addresses, telephone numbers and email information.**

Attached to each reference; the Proposer should include:

- The scope of services and equipment provided for each contract of the specified references
- The fee structure and payment arrangement for the contract
- The warranty for equipment provided for each contract
- Extended Support and Services Contract

In the event any reference is found to be unsatisfactory, the North Las Vegas City of North Las Vegas reserves the right to reject the proposer's offer.

3. Designations/Certifications:

Provide evidence that the product(s) being offered are FDA Certified/Approved.

4. Proposed Products and Services:

The firm's proposal shall include details of products and service including delivery lead time, warranty, customer service/support as well as a detailed description of their training program.

5. Proposed Prices:

Include proposed prices for all items and a proposed discount for all accessories. The City reserves the right to negotiate all cost and payment arrangements with the selected Respondent.

EVALUATION CRITERIA:

Proposals will be evaluated based on the thoroughness of responses, including the quality of past work. This includes, but is not limited to:

- The features and functionality of equipment
- Simplicity of transmission of field data to the area hospitals
- The firm's references
- Plant and production facility visit
- Demonstration and trails of proposed equipment to the field evaluation committee
- Support for orientation and product functions during the field evaluations
- Price of equipment, accessories and discounts for remaining line of products and accessories

- Equipment warranty
- Extended Service Plan
- Training Program
- Trade in or replacement value for existing LP12 monophasic and biphasic cardiac monitors

The evaluation criteria will not be ranked or weighted in the order listed. The top firms (as ranked by the evaluation committee) may be invited back for interviews prior to final selection and recommendation of award.

The City reserves the right to award to the firm best suited to the City's needs, or reject all proposals.

ESTIMATED SCHEDULE:

The City anticipates the following timeline for review and award of this project:

<u>APPROXIMATE DATE/WEEK</u>	<u>TASK</u>
JANUARY 19, 2009	ADVERTISE THE RFP
JANUARY 30, 2009	DEADLINE TO SUBMIT PROPOSALS
FEBRUARY 10, 2009	COUNCIL APPROVAL

IN THE EVENT FIRMS ARE INVITED BACK FOR SELECTION INTERVIEWS, THE COSTS ASSOCIATED WITH ATTENDING THE INTERVIEWS ARE THE SOLE RESPONSIBILITY OF THE PROPOSING FIRM. THE CITY WILL NOT BE LIABLE, NOR WILL IT REIMBURSE COSTS ASSOCIATED WITH PROPOSALS OR ASSOCIATED INTERVIEWS OR CORRESPONDENCE THAT MAY OR MAY NOT RESULT IN THE AWARD OF A CONTRACT.

THIS SCHEDULE IS AN ESTIMATE ONLY. DATES AND TASKS/STEPS MAY BE REVISED OR ELIMINATED IF IN THE BEST INTEREST OF THE CITY.

SEALED PROPOSAL LABEL – CUT OUT

Cut along the border and attach this label to your sealed proposal.

**SEALED PROPOSAL – DO NOT OPEN UNTIL
SCHEDULED**

**PROPOSAL FOR:
RFP 007-022: ECG MONITORS/DEFIBRILLATORS**

**OPENING SCHEDULED FOR January 27, 2009 AT 2:00 PM
IN THE OFFICE OF THE CITY CLERK, CITY OF NORTH LAS VEGAS**

FROM:

DELIVER TO:

**OFFICE OF THE CITY CLERK
City of North Las Vegas
2200 Civic Center Drive
North Las Vegas, NV 89030**

PLEASE MAKE THIS THE COVER OF YOUR PROPOSAL

Proposer's Name

IN RESPONSE TO YOUR INVITATION AND REQUEST FOR PROPOSAL, AND IN ACCORDANCE WITH YOUR TERMS, CONDITIONS AND SPECIFICATIONS, WE AGREE TO PROVIDE THE EQUIPMENT AND SERVICES SPECIFIED IN THIS RFP PACKAGE FOR THREE (3) YEARS WITH THE OPTION TO RENEW FOR TWO (2) ONE-YEAR TERMS.

WE UNDERSTAND THAT, IF SELECTED, THIS CONTRACT MAY BE LET ONLY WITH APPROVAL FROM THE NORTH LAS VEGAS CITY COUNCIL.

**PLEASE CHECK OFF AND INITIAL THE ATTACHMENTS TO BE INCLUDED,
IN THE ORDER GIVEN:**

1 UNBOUND ORIGINAL AND 7 COPIES OF EACH PROPOSAL

- _____ SIGNED
PROPOSAL CERTIFICATE
- _____
EXCEPTIONS (IF EXCEEDING SPACE IN SECTION ONE)
- _____ 1.
- EXECUTIVE SUMMARY
- _____ 2.
- REFERENCES AND ASSOCIATED PROJECT DETAILS
- _____ 3.
- DESIGNATIONS AND CERTIFICATIONS
- _____ 4.
- PROPOSED PRODUCTS, SERVICES AND OPTIONS
- _____ 5. COST PROPOSAL
- _____ 6. Trade in proposal
- _____ 7. MINORITY BUSINESS ENTERPRISE
IDENTIFICATION

FORM

PLEASE MAKE THIS SECTION 2 OF YOUR PROPOSAL

Respondent's Name

PRICING PROPOSAL

ECG Unit Manufacturer and Model Number: _____

AED Unit Manufacturer and Model Number: _____

Twenty-five (20) ECG Monitor/Defibrillators and (5) Automatic External Defibrillators per Technical Specifications

Cost per Unit Cardiac Monitor \$ _____

Cost per Unit AED \$ _____

OPTIONS (per Technical Specifications page 17):

NIBP Cost per Unit \$ _____

EtCO2 Cost per Unit \$ _____

CPR Effectiveness Tool Cost Per Unit \$ _____

Vehicle Mounting Bracket Cost per Unit \$ _____

3-Year Warranty Cost per Unit \$ _____

TRADE-IN:

Sixteen (16) Physio Control LP 12 12-Lead Monitors as per attachment A

Trade-In Value per Unit \$ _____ Extended Price \$ _____

DISCOUNT:

Discount for accessories and related products: _____

Are there promotional or seasonal discounts available in addition to the discount offered above?

Yes No

Signature of Proposer

Date

CITY SUPPLIER ID:

(To be entered by North Las Vegas City of North Las Vegas)

**PLEASE MAKE THIS THE LAST PAGE OF YOUR
PROPOSAL -
FOR INFORMATION PURPOSES ONLY**

RESPONDENT'S NAME (Please Print or Type)

**NORTH LAS VEGAS CITY OF NORTH LAS VEGAS - MINORITY BUSINESS ENTERPRISE
IDENTIFICATION FORM**

IS THIS BUSINESS 51% OWNED, OPERATED AND CONTROLLED ON A DAILY BASIS BY ONE OR MORE MINORITIES?

YES NO

ARE YOU CURRENTLY CERTIFIED AS A MINORITY BUSINESS ENTERPRISE FIRM?

YES NO Certifying Agency: _____

Date Certified: _____

Please check all of the following blanks which apply to your company:

Ownership of firm (51% or more):

___ Non-minority ___ Hispanic ___ African-American

___ Other Minority (specify): _____

___ Female Owned ___ Disabled Owned ___ Veteran Owned

___ Small Business (less than \$1 million annual receipts or 100 employees)

Indicate Status:

___ Partnership ___ Corporation ___ Sole Proprietorship

___ Other (specify): _____

Tax Identification Number: _____

RFP 007-022

SAMPLE CONTRACT

(Sample)

AGREEMENT BETWEEN CITY OF NORTH LAS VEGAS AND

[insert legal name of other party-]

THIS AGREEMENT BETWEEN THE CITY OF NORTH LAS VEGAS AND [insert legal name of other party-] (this "AGREEMENT") is executed this ___ day of January ___, 2009 by and between the City of North Las Vegas, a Nevada municipal corporation (the "CITY") and **[insert legal name of other party, a [insert name of state and type of entity the other party is-]** (the "SERVICES PROVIDER").

RECITALS

1. The City desires to contract for ECD Monitors/Defibrillators and AED Defibrillators for the City of North Las Vegas's Fire Department (the "PROJECT");

2. The Services Provider is experienced in training, services, certification of providing AED/ECD Defibrillators and Monitors, including warranty(the "SERVICES");

3. The City desires to have the Services Provider perform **ALL** of the Project, and the Services Provider agrees to such performance, upon the terms and conditions described in this Agreement;

NOW, THEREFORE, upon good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the City and the Services Provider agree to the following terms, conditions and covenants:

SECTION ONE RESPONSIBILITY OF SERVICES PROVIDER

In addition to any other obligations of Services Provider under this Agreement, the Services Provider has the following responsibilities:

1.1. The Services Provider shall be responsible for the professional quality, technical accuracy, timely completion, and coordination of all services furnished by the Services Provider, by Services Provider's subcontractors, and by any of the principals, officers, employees and agents of Services Provider and any subcontractor under this Agreement.

1.2. The Services Provider hereby designates **[insert name of Services Provider's contact person]** as the employee, agent or

representative of Services Provider who is (1) responsible for making sure the Scope of Work (as defined below) is performed in its entirety on time and on budget, and (2) the point-of-contact for the City for all matters concerning the Project, and (3) authorized to make all decisions and take all actions necessary to pay, perform and deliver all obligations of Services Provider pursuant to the terms and conditions of this Agreement (the “**RESPONSIBLE PERSON**”). All of the responsibilities of the Services Provider specified by this Agreement shall be performed by the Responsible Person, or by the Services Provider’s associates, employees and subcontractors under the personal supervision of the Responsible Person. If the Responsible Person becomes unable to serve in the capacity of Responsible Person for any reason, the Services Provider shall notify the City in writing of such inability, and shall, within four (4) calendar days thereafter, nominate a replacement for City approval, in its reasonable discretion, who has an equivalent amount of experience performing the same type of Services as required for the Project. The Services Provider shall promptly replace any Responsible Person deemed by the City to be unacceptable with a Responsible Person who is acceptable to the City.

1.3. The Services Provider shall not reproduce, display, or otherwise use the name, logo or any other intellectual property, including without limitation, any trade name, mark, patent or copyright, of the City without the City’s prior written consent.

1.4. The Services Provider shall not send or publish to any third party any correspondence related to the Project or this Agreement without the City’s prior written approval thereof.

1.5. The Services Provider, and its agents, employees, and subcontractors will cooperate with the City in the performance of this Agreement and will be available for consultation with the City at all reasonable times during normal business hours or at all other times with twenty-four hours advance notice.

1.6. The Services Provider shall perform all of its obligations under this Agreement in compliance with the Project Schedule attached hereto and incorporated herein as Exhibit A, as such may be modified or amended from time to time by mutual agreement of the City and the Services Provider (the “**PROJECT SCHEDULE**”). **[Attach the task by task completion timeline (whether in a Critical Path format or other method) as Exhibit A]** The Services Provider shall commence the Project on _____, 2009, and complete the Project by _____, 2009. **[See #8-CTW]**

A. At any time that the Services Provider falls behind schedule, the Services Provider shall promptly notify the City of such fact and, at its own expense, shall promptly take all actions necessary to come back into compliance with the Project Schedule, including without limitation, paying for and providing overtime labor; provided however, that if the Services Provider believes that a delay in the Project Schedule is due solely to the negligence or intentional misconduct of the City, the Services Provider

may, by written notice, request that the City grant additional time equal to the amount of time lost due to the City's conduct, and the City may grant such additional time in its reasonable discretion. In the event of a Force Majeure Event (as defined below), the Services Provider may also, by written notice, request additional time equal to the number of days the Force Majeure Event was occurring.

B. No additional compensation shall be paid to Services Provider for additional costs or delay due to the negligence or intentional acts of Services Provider or any of its employees, agents, contractors or subcontractors, or any of the officers, employees, or agents of any of them.

1.7. The Services Provider shall perform all of its obligations under this Agreement in compliance with the budget set forth in Exhibit B attached hereto and incorporated herein, as it may be amended from time to time by mutual written agreement of the City and the Services Provider (the "**BUDGET**"). *[Attach the task by task cost breakdown (whether in spreadsheet format or otherwise) as Exhibit B]* If the Services Provider determines that the Project is over Budget in its entirety or in any line item of the Budget, the Services Provider shall promptly notify the City of such fact and, at its own expense, shall promptly take all actions necessary to come back into compliance with the Budget, including without limitation, paying the amount of such overage from the Services Provider's own funds; provided however, that if the Services Provider believes that an overage in all or a portion of the Budget is due solely to the negligence or intentional misconduct of the City, the Services Provider may, by written notice, request that the City grant additional funds equal to the amount of the overage created due to the City's conduct, and the City may grant such additional funds in its reasonable discretion. In the event of a Force Majeure Event, the Services Provider may also, by written notice, request additional funds equal to the amount of funds directly attributable to the Force Majeure Event.

1.8. The Services Provider shall pay, perform and deliver all obligations of Services Provider set forth in this Agreement, including without limitation those obligations set forth in Exhibit C attached hereto and incorporated herein, as it may be amended by mutual agreement of the City and the Services Provider from time to time, and all related additional or incidental tasks necessary to effectuate the intent of this Agreement (the "**SCOPE OF WORK**"). The Services Provider shall not perform any task that is not required by this Agreement or necessarily implied by it, without obtaining the prior written approval of the City. If the Services Provider chooses to perform any task without obtaining the City's prior written approval, the Services Provider does so at its own risk and expense.

1.9. If the City desires the Services Provider to perform additional tasks not set forth in the Scope of Work, the City will notify the Services Provider of that fact in writing ("**SUPPLEMENTAL SERVICES**"). If such changes cause a significant increase or decrease in the Services Provider's cost or time required for performance, the parties

shall formally amend this Agreement. Any claim of Services Provider for adjustment under this clause must be asserted in writing within thirty (30) calendar days from the date of receipt by Services Provider of City's notice of changes, or such claim shall be deemed waived by Services Provider and Services Provider will be deemed to have agreed to the changes without modification of the compensation or time of performance hereunder. All such Supplemental Services shall be performed at the rates set forth in Exhibit D attached hereto and incorporated herein (the "**SUPPLEMENTAL SERVICES RATES**")

1.10. The Services Provider shall at its own expense comply at all times with all municipal, county, state and federal laws, regulations, rules, codes, ordinances and other applicable legal requirements, including without limitation, the Americans with Disabilities Act, as such may be amended or modified from time to time (collectively, the "**LEGAL REQUIREMENTS**") in performing the Scope of Work for the Project.

A. In connection with the performance of work under this Agreement, the Services Provider agrees not to discriminate against any employee or applicant for employment because of race, creed, color, national origin, sex, sexual orientation, age, or any other protected class, including, without limitation, with regard to employment, upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training, including, without limitation, apprenticeship.

1.11. The Services Provider shall at its own expense obtain and maintain in full force and effect at all times all necessary permits, licenses and other governmental approvals required by applicable Legal Requirements to be obtained and maintained by the Services Provider with respect to the Project, the Scope of Work and/or the business and operations of the Services Provider (collectively, the "**GOVERNMENTAL APPROVALS**"). In the event Services Provider is required to obtain any Governmental Approvals from the City in connection with the matters contemplated by this Agreement, the Services Provider acknowledges that the City will review Services Provider's applications for such Governmental Approvals in the ordinary course, and this Agreement shall not be deemed to be an approval of any such applications.

1.12. The Services Provider shall not commence performing any of its obligations under this Agreement until such time as it has received a Notice to Proceed from the City.

1.13 The Services Provider shall immediately notify the City if Services Provider becomes aware of any notice, citation, complaint or other matter issued by any governmental authority with respect to Services Provider, the Project or the Scope of Work, and shall not take any action to respond to or resolve same without receiving prior written approval from the City.

1.14 The Services Provider shall at its sole cost and expense obtain and maintain at all times the insurance required by Section 8, and shall promptly notify City if any such insurance is canceled or altered.

1.15 The Services Provider shall be responsible for maintaining satisfactory standards of employee competency, conduct and integrity, and shall be responsible for taking such disciplinary action with respect to its employees as may be necessary to maintain such standards. In the event that Services Provider fails to remove any employee from the Scope of Work whom the City deems incompetent, careless or insubordinate, or whose continued employment on the Scope of Work is deemed by the City to be contrary to the interests of the City, the City reserves the right to require such removal as a condition for the continuation of this Agreement.

1.16 The Services Provider shall treat all information relating to the Project and all information supplied to the Services Provider by the City as confidential and proprietary information of the City and shall not permit its release by Services Provider's employees, agents or subcontractors to other parties or make any public announcement or release thereof without the City's prior written authorization. Services Provider shall also require its contractors, consultants and subcontractors, and their agents and employees to comply with this requirement.

1.17 Each employee, agent or subcontractor of Services Provider having access to personnel, data, information, personal property or real property of the City, must first submit to a background check performed by the City's Police Department, and must satisfactorily pass such background check, as determined by the City in its sole discretion, before performing any portion of the Project or the Scope of Work on behalf of Services Provider.

SECTION TWO RESPONSIBILITY OF CITY

In addition to any other obligations of City under this Agreement, the City has the following responsibilities:

2.1. The City will cooperate with the Services Provider in the performance of this Agreement and will be available for consultation with the Services Provider during normal City business hours.

2.2. In the event the City is required to review or respond to any submissions from the Services Provider, the City will conduct its review and/or provide its response within twenty-one days following receipt by the City of the Services Provider's submissions. The City's review of such submissions does not relieve the Services Provider for responsibility for the accuracy and completeness of such submissions and the conformance of such submissions to the requirements of this Agreement, including without limitation, the Scope of Work.

2.3. The City shall assemble selected data and information related to the Project and provide same to the Services Provider within _____ days after the date of this Agreement. The data and information to be provided by the CITY is the following:

A. Not Applicable

B. The Services Provider shall be responsible for updating this data and information during the Project, and shall be responsible for acquiring supplemental data and information that the Services Provider deems necessary to complete the Scope of Work.

2.4. Not Applicable

SECTION THREE PAYMENT TERMS

3.1 Subject to any provisions of this Agreement concerning payment, the City shall pay the Services Provider for the entirety of the Scope of Work the amount of Dollars (\$_____) (the “**CONTRACT PRICE**”), which amount shall be paid pursuant to this Section 3. with lump sum payment .

3.2 Payment to the Services Provider shall be made within thirty (30) calendar days after the City receives each invoice provided by the Services Provider to the City, provided that such invoice is complete, correct, and undisputed by the City, and that it contains the following information: Purchase order number, date shipped, quantity billed, invoice number, training dates provided and total due on invoice.

3.3 The CITY shall have fourteen (14) calendar days after receipt of an invoice to dispute any or all of the charges on the invoice. Disputed amounts shall be resolved through the Dispute Resolution mechanism in Section 11.

3.4 The Services Provider shall submit invoices only once per month, covering work performed by Services Provider or its agents or employees in the prior month.

3.5 Services Provider shall promptly pay any amounts due to any employees, agents, subcontractors or anyone else performing any portion of the work for Services Provider, and in the event any of the foregoing liens any City property, Services Provider shall promptly and at its expense cause such liens to be removed.

SECTION FOUR ACCESS TO RECORDS

4.1 The Services Provider shall maintain books, records, documents and other evidence directly pertinent to its performance under this Agreement in accordance with generally accepted accounting principles and practices. The Services Provider shall also maintain the financial and other information and data used by the Services Provider in the preparation or support of all invoices of Services Provider, and a copy of such invoices. The City, or any of its duly authorized representatives, shall have access to such books, records, documents and other evidence for the purpose of inspection, audit and copying. The Services Provider will provide proper facilities for such access and inspection.

4.2 Audits conducted pursuant to this Section shall be in accordance with generally accepted auditing standards and established procedures and guidelines for the reviewing or audit agencies.

4.3 The Services Provider agrees to the disclosure of all information and reports resulting from access to records pursuant to Section 4.1 above, to any Project funding agency provided that the Services Provider is afforded the opportunity for an audit exit conference and an opportunity to comment and submit any supporting documentation on the pertinent portions of the draft audit report.

4.4 Records pursuant to Section 4.1 above shall be maintained and made available during performance under this Agreement and until three (3) years from the date of final payment for the Project. In addition, those records which relate to any dispute resolution, litigation or appeal, or the settlement of claims arising out of such performance, or costs or items to which an audit exception has been taken, shall be maintained and made available until three (3) years after the date of resolution of such dispute, litigation, appeal, claim or exception. This Section 4.4 shall survive the completion of the Project and the termination or expiration of this Agreement.

4.5 The Services Provider agrees to include language substantially similar to the language of Sections 4.1 through 4.4 in all Services Provider subcontracts related to performance of services specified in this Agreement.

SECTION FIVE PUBLIC RECORDS

5.1 Pursuant to NRS § 239.010 and other applicable Legal Requirements, each and every document provided to the City is a "public record" open to inspection and copying by any person, except for those documents otherwise

declared by law to be confidential. The City shall not in any way be liable to Services Provider for the disclosure of any public record. In the event City is required to defend an action with regard to a public records request for documents submitted by Services Provider, Services Provider agrees to indemnify, hold harmless, and defend City from all damages, costs, and expenses, including court costs and reasonable attorney's fees related to such public records request. This Section 5 shall survive the expiration or earlier termination of this Agreement.

SECTION SIX FISCAL FUNDING OUT

6.1 City reasonably believes that sufficient funds can be obtained to make all payments during the term of this Agreement. Pursuant to NRS Chapter 354, if City does not allocate funds to continue the function performed by Services Provider obtained under this Agreement, said Agreement will be terminated when appropriated funds expire.

SECTION SEVEN REPRESENTATIONS AND WARRANTIES

7.1 Services Provider hereby represents and warrants for the benefit of City, in addition to any other representations and warranties made in this Agreement, with the knowledge and expectation of City's reliance thereon, as follows:

A. Services Provider is a duly formed and validly existing ***[corporation][limited liability company][partnership][insert applicable type of other entity]*** and is in good standing pursuant to the laws of the State of ***__[insert name of state where entity was formed] [INSERT LANGUAGE FOLLOWING COLON IF THE COMPANY WAS FORMED OUTSIDE OF NEVADA:, and is duly qualified to do business in, and is in good standing in, Nevada]***, and has the full power, authority and legal right to execute, deliver and perform under this Agreement.

B. The execution and delivery of this Agreement, the consummation of the transactions provided for herein, and the fulfillment of the terms hereof on the part of Services Provider will not result in a breach of any instrument to which Services Provider is a party or by which Services Provider is bound or of any judgment, decree or order of any court or governmental body or any Legal Requirement applicable to Services Provider.

C. The execution, delivery and performance of this Agreement and the taking of all other lawful actions necessary to consummate the Project contemplated hereunder, by the persons executing, delivering and performing the same on behalf of Services Provider, have been duly and validly authorized (and by their execution hereof

or of any document delivered in connection with the Project contemplated hereunder such persons individually represent and warrant that they are so authorized), and this Agreement and the other Agreements and instruments contemplated hereby, constitute legal, valid and binding obligations of Services Provider, enforceable in accordance with their respective terms.

D. No consent, approval or authorization of any governmental authority or private party is required in connection with the execution and performance of this Agreement by Services Provider.

E. Services Provider has obtained any and all Governmental Approvals that are required to be obtained by Services Provider by all Legal Requirements applicable to Services Provider and to the performance of the Scope of Work by Services Provider.

F. Services Provider is duly licensed and authorized to do business in the City, and Services Provider's business license is in full force and effect.

G. Services Provider is a sophisticated and qualified provider of the Services required by the Scope of Work, and its personnel possess the level of professional expertise and experience that is necessary to properly perform the Scope of Work within the Project Schedule and pursuant to the Budget, with an appropriate level of diligence, skill and care, and pursuant to the terms, specifications and conditions of this Agreement. Services Provider has the necessary personnel, equipment, tools, supplies, materials, and facilities to properly perform the Scope of Work within the Project Schedule and pursuant to the Budget, with an appropriate level of diligence, skill and care, and pursuant to the terms, specifications and conditions of this Agreement.

H. Services Provider is financially solvent, able to pay its debts as they mature, and possessed of sufficient working capital to complete the Project within the Project Schedule and pursuant to the Budget, and to perform all of its obligations under this Agreement.

I. Services Provider shall require that each subcontractor performing any portion of the Project or the Scope of Work:

1. Is duly formed, in good standing, and authorized to do business in the State of Nevada;
2. Has obtained any and all Governmental Approvals that are required to be obtained by all Legal Requirements applicable to the subcontractor and to the portion of the Project performed by subcontractor;

- a) Shall be required to comply with all obligations of Services Provider to City under this Agreement;
- b) Shall submit the names of all its employees, agents, or other persons performing any portion of the Scope of Work or the Project on behalf of subcontractor to the City for a background check, and shall staff its portion of the Project with those who have passed the background check to the City's satisfaction

5. Is duly licensed and authorized to do business in the City, and such business license is in full force and effect; and

- 6. Shall comply with all applicable Legal Requirements that are applicable to subcontractor and any portion of the Project work performed by subcontractor.

J. No person or entity has been employed or retained to solicit or secure this Agreement upon an agreement or understanding for a commission, percentage, brokerage or contingent fee. For breach of this warranty, the City shall have the right to annul this Agreement without liability or, in its discretion, to deduct from the Contract Price, or otherwise recover, the full amount of such commission, percentage, brokerage or contingent fee.

7.2 The representations and warranties made by Services Provider herein shall survive the completion of the Project and the termination or expiration of the Agreement.

SECTION EIGHT INSURANCE

8.1 Services Provider shall procure and maintain, and shall cause each subcontractor to procure and maintain at all times during the performance of the Project and for one year thereafter, at its own expense, the following insurances:

A. Workman's Compensation Insurance as required by applicable Legal Requirements, covering all persons employed in connection with the matters contemplated hereunder and with respect to whom death or injury claims could be asserted against City or the Services Provider.

B. Comprehensive General Liability (bodily injury and property damage) insurance in a policy limit of not less than **\$1,000,000** for combined single limit

per occurrence. Such General Liability insurance policy shall be endorsed as to include the City as an additional insured.

C. Professional Liability insurance, for the protection from claims arising out of performance of professional services caused by a negligent act, error, or omission for which the insured is legally liable; such Professional Liability insurance will provide for coverage in an amount of not less than \$1,000,000 for each occurrence and \$2,000,000 in the aggregate.

D. Automobile Liability insurance with a combined single limit of \$1,000,000 per accident.

E. Employer's Liability insurance with limits of \$1,000,000 per occurrence.

8.2 Certificates of Insurance indicating that such insurance is in effect shall be delivered to the City before work is begun under this Agreement. If the Services Provider is underwritten on a claims-made basis, the retroactive date shall be prior to or coincident with the date of this Agreement, and the Certificate of Insurance shall state that coverage is claims-made and the retroactive date. Services Provider shall provide the City annually with a Certificate of Insurance for each type of insurance required hereunder. It is further agreed that the Services Provider and/or Insurance Carrier shall provide the City with 30-day advance written notice of policy cancellation of any insurance policy required to be maintained by Services Provider.

8.3 All insurance policies required hereunder, and all renewals thereof, shall be provided by a company or companies authorized to do business in Nevada and having a A.M. Best rating of A:+ or higher, and shall expressly:

A Provide that such policies shall not be cancelled or altered without thirty (30) days prior written notice to City; and

B. Waive subrogation against the City, its officers, agents, servants and employees; and

C. Provide that they are primary and noncontributing with any insurance which City may carry; and

D. Include or be endorsed to cover Services Provider's contractual liability to the City; and

E. Be signed by a person authorized by that insurer and licensed by the State of Nevada; and

F. Disclose all deductibles and self-insured retentions in the Certificate of Insurance. No deductible or self-insured retention may exceed \$250,000 without the written approval of the City.

SECTION NINE EVENT OF DEFAULT

9.1 As used herein, "City Event of Default" means any willful or intentional misconduct, fraud, or misrepresentation by City, or any breach of this Agreement, which City fails to remedy within five (5) days after written notice thereof to City, in the case of an event which can be cured by the payment of a sum of money, or within fifteen (15) days after written notice thereof to City, in the case of any other event; provided however, that if such non-monetary event is susceptible of cure but cannot reasonably be cured within such 15-day period, and City shall have commenced to cure such event within such 15-day period and thereafter diligently and expeditiously proceeds to cure the same, such 15-day period shall be extended for an additional period of time as is reasonably necessary for City in the exercise of due diligence to cure such event, which additional period of time shall in no event exceed six months.

9.2 As used herein, "Services Provider Event of Default" means any willful or intentional misconduct, fraud, or misrepresentation by Services Provider, or any breach of this Agreement, which Services Provider fails to remedy within five (5) days after written notice thereof to Services Provider, in the case of an event which can be cured by the payment of a sum of money, or within fifteen (15) days after written notice thereof to Services Provider, in the case of any other event; provided however, that if such non-monetary event is susceptible of cure but cannot reasonably be cured within such 15-day period, and Services Provider shall have commenced to cure such event within such 15-day period and thereafter diligently and expeditiously proceeds to cure the same, such 15-day period shall be extended for an additional period of time as is reasonably necessary for Services Provider in the exercise of due diligence to cure such event, which additional period of time shall in no event exceed two months.

9.3 A breach of this Agreement includes without limitation the following:

A. If Services Provider is unable to obtain or maintain any Governmental Authorizations necessary to perform its obligations under this Agreement;

B. If Services Provider shall be or become insolvent, voluntarily or involuntarily, or if Services Provider shall compound Services Provider's debts, or if any sheriff, marshal, constable, or any other officer takes possession of the Premises by

virtue of any execution or attachment, or if any receiver, liquidator or trustee is appointed for Services Provider's property, or in the event Services Provider shall be adjudged a bankrupt, or if Services Provider makes an assignment for the benefit of creditors, or if Services Provider files a petition under any chapter of the Bankruptcy Act;

C. If Services Provider assigns or attempts to assign this Agreement without the City's prior written consent;

D. If Services Provider fails to provide the City with proof of insurance coverage as required by this Agreement;

E. If any financial statement, resume, statement of qualifications or representations and warranties of Services Provider, given to City by Services Provider, was materially false when given.

SECTION TEN TERMINATION

10.1 The City may terminate this Agreement at any time without cause upon notice to the Services Provider, and the City shall have no liability to Services Provider for such termination except that the City shall pay Services Provider for the reasonable value of Services provided by Services Provider to City up through and including the date of termination, provided that the Services Provider, within thirty (30) days following the date of the City's termination notice, submits an invoice for such Services in a form reasonably acceptable to the City and such invoice is supplemented by such underlying source documentation as is reasonably requested by the City.

10.2 The City may, upon written notice to Services Provider, terminate this Agreement immediately "for cause" upon a Services Provider Event of Default.

10.3 The Services Provider may, upon written notice to the City, terminate this Agreement immediately "for cause" upon a City Event of Default.

10.4 Either party may terminate this Agreement pursuant to any term of this Agreement which gives such party a right of termination.

SECTION ELEVEN DISPUTE RESOLUTION

11.1 All disputes between City and Services Provider shall be resolved in the following manner:

A. The City's representative and the Services Provider's Responsible Person will endeavor to conduct good faith negotiations in an effort to resolve any and all disputes in a timely manner.

B. If any disputes between the parties remain unresolved after fifteen (15) calendar days, the City's representative and the Services Provider's Responsible Person shall,

within fourteen (14) calendar days, prepare a brief, concise written report summarizing the basis for the dispute, the negotiations accomplished and results thereof, and the current status of all relevant unresolved issues.

C. Copies of each written summary shall be exchanged between the City's representative and the Services Provider's Responsible Person, and provided to the City's Assistant City Manager, or his or her designee. Within fifteen (15) calendar days thereafter, the City's Assistant City Manager, or his or her designee, and the Services Provider's Responsible Person will meet to resolve the dispute. A written record of these negotiations will be made. The record will summarize all issues of dispute, the resolutions to resolved issues, and unresolved issues, if any.

D. If there are still unresolved issues, the written record will be reviewed by the City's City Manager, or his or her designee, who will render a determination regarding such dispute. Such determination will be the final administrative determination.

E. If the Services Provider disagrees with the determination of the City's City Manager, or his or her designee, the Services Provider may only initiate an action in the Eighth Judicial District Court in and for Clark County to resolve such dispute. The City retains the right to all remedies available at law or in equity. The Parties agree that no dispute under this Agreement shall be submitted to or resolved through arbitration or mediation.

SECTION TWELVE INDEMNIFICATION

12.1 Notwithstanding any of the insurance requirements herein above set forth or limits of liability set forth therein, Services Provider shall defend, protect, indemnify and hold harmless the City, and its officers, agents and employees, from any liabilities, claims, damages, losses, expenses, proceedings, suits, actions, decrees, judgments, reasonable attorney fees, and court costs which the City suffers, and/or its officers, agents or employees suffer, as a result of, or arising out of, the negligent or intentional acts or omissions of the Services Provider, its subcontractors, agents, and employees, or anyone employed by any of them, in fulfillment or performance of the terms, conditions or covenants of this Agreement. This Section 12 shall survive the

any right hereunder shall in no way be construed to be a waiver of such provision or right (or of any other provision or right) unless such party expressly waives such provision or right in writing.

14.5 Partial Invalidity. If any term, provision, covenant or condition of this Agreement, or any application thereof, should be held by a court of competent jurisdiction to be invalid, void or unenforceable, all provisions, covenants, and conditions of this Agreement, and all applications thereof, not held invalid, void or unenforceable, shall continue in full force and effect.

14.6 Attorneys' Fees. In the event any action is commenced by either party against the other in connection herewith (including any action to lift a stay or other bankruptcy proceeding), the prevailing party shall be entitled to its costs and expenses, including reasonable attorneys' fees, as determined by the court. This Section 14.6 shall survive the completion of the Project until the applicable statutes of limitation expire.

14.7 Entire Agreement. This Agreement constitutes the entire Agreement between the parties pertaining to the subject matter contained herein and supersedes all prior representations, agreements and understandings of the parties. No addition to or modification of this Agreement shall be binding unless executed in writing by the parties hereto.

14.8 Time of Essence. Time is of the essence in the performance of this Agreement and all terms, provisions, covenants and conditions hereof.

14.9 Ownership of documents. All plans, drawings, specifications, reports, photographs, studies, permits, estimates, digital mapping, CAD files, mylar, or other like documents given, prepared or assembled by the Services Provider or any subcontractor that are related to the performance of this Agreement are deemed to be a "Work made for Hire" and are the property of the City, except to the extent such is not allowed by applicable Legal Requirements.

14.10 No Brokers. City and Services Provider each represent and warrant that neither of them has dealt with a broker or otherwise agreed to pay a broker's or agent's commission, finder's fee or other like compensation to anyone in connection with this Agreement, and Services Provider and City each agrees to indemnify, defend and hold the other party harmless from and against such claims or costs, including reasonable attorneys' fees, if the indemnifying party has wrongly made this representation and warranty. This Section 14.10 shall survive the expiration or earlier termination of this Agreement.

14.11 Headings. The paragraph headings of this Agreement have been inserted only for convenience, and shall not be deemed in any manner to modify or limit

any of the provisions of this Agreement, or be used in any manner in the interpretation of this Agreement.

14.12 Interpretation. Whenever the context so requires, all words used in the singular shall be construed to have been used in the plural (and vice versa), each gender shall be construed to include any other genders, and the word "person" shall be construed to include a natural person or any other entity. The words "include" or "including" shall be deemed to incorporate "without limitation".

14.13 No Joint Venture. This Agreement is not intended to create, and shall not be deemed to create, any relationship between the parties hereto other than that of independent entities contracting with each other solely for the purpose of effecting the provisions of this Agreement. Neither of the parties hereto shall be construed to be the agent, employer, representative or joint venturer of the other.

14.14 Further Assurances. Buyer and Seller shall each execute and deliver all such documents and perform such acts as are reasonably requested by the other party to effectuate the transactions contemplated by this Agreement, provided that such further assurances are provided by each party at no additional cost to such party and are otherwise consistent with the terms and intent of this Agreement.

14.15 Construction. This Agreement shall not be construed more strictly against one party than against the other, merely by virtue of the fact that it may have been prepared primarily by counsel for one of the parties, it being recognized that both parties have contributed substantially and materially to the preparation of this Agreement.

14.16 Effect of Agreement Termination. In the event this Agreement is terminated, all rights and obligations of the parties hereunder shall cease, other than indemnity obligations and matters that by their terms survive the termination hereof.

14.17 Force Majeure. In the event any party is unable to perform its obligations under this Agreement because of a Force Majeure Event, then such party shall provide the other party with notice of its inability to perform its obligations hereunder, together with documentation supporting the existence of such Force Majeure Event, and shall promptly begin to perform, or resume performance of, its obligations under this Agreement upon the cessation of the Force Majeure Event. As used herein, a "Force Majeure Event" means labor strikes, extraordinary civil commotion, war, warlike operation, fire or other casualty, inability to obtain fuel or energy, unusual or uncustomary weather conditions, or other acts of God, or other causes beyond a party's reasonable control (financial inability excepted).

IN WITNESS WHEREOF, the City and the Services Provider have caused this Agreement to be executed as of the day and year first above written.

City of North Las Vegas

[Services Provider Name]

By: _____

By: _____

Michael L. Montandon, Mayor

**[Type Name and Title of Person
Executing Document]**

Attest:

By: _____
Karen Storms, City Clerk, CMC

Approved as to Form:

Carie A. Torrence, City Attorney

By:
Deputy City Attorney

Exhibit A

Project Schedule

To Be Purchased in January

Exhibit B

Budget

Exhibit C SCOPE AND TECHNICAL SPECIFICATIONS

OVERVIEW AND GOAL:

The North Las Vegas City of North Las Vegas, Nevada, is seeking proposals for 20 ECG monitors/defibrillators and 10 Automatic external defibrillators that meet or exceed the specifications set forth in this RFP. The City anticipates that the bulk of purchasing activity will take place with the initial purchase, estimated at 20 units. Firms should propose a price/discount structure for additional units/accessories, related products, and as-needed services for the duration of the contract, subsequent to completion of the initial purchase.

TERM OF CONTRACT:

Upon completion of the City's approval process, the contract will proceed for three (3) years, with the option to renew for two (2) one-year terms.

Though it is not the intent, the City reserves the right to award to multiple firms if in the best interest of the City.

The City reserves the right to cancel the contract upon thirty (30) days' written notice for good cause. The City reserves the right to cancel the contract upon ninety (90) days' written notice for any reason.

SPECIFICATIONS:

The manufacturer's complete specification sheet(s) and other relevant literature shall be included with the proposal. In the event the proposed equipment differs from that specified, said manufacturer's literature shall provide adequate detail to show conformance to the equipment specifications set forth in the RFP, which serve to specify the minimum level of quality, function and features acceptable to the City. Each line-item of specification provided with this RFP must be referenced as it relates to the proposed equipment, including features of the proposed equipment that must meet or exceed the specifications set forth in this RFP.

The **complete make and model number** of the proposed equipment shall be indicated on the space(s) provided on the Pricing Proposal (Section 2 of the final submitted Proposal).

DISCONTINUATION/SUBSTITUTION OF BID ITEM(S):

If, during the term of this contract, the successful Proposer must modify its product line or has no option but to provide a substitute piece of equipment not listed in the original

contract, the successful Proposer shall notify the North Las Vegas City of North Las Vegas Purchasing Division in writing with a copy to the Fire Department EMS Chief that the original product is scheduled for discontinuation or is no longer available on the "open-market". This written notification shall be provided to the City no less than 60 days prior to the discontinuation date. Said notification shall include a product offered by the Proposer as a substitute. Proposer shall provide a complete specification sheet from the manufacturer for the proposed substitute. Proposer shall identify each line-item of the specifications provided with this RFP as it relates to the substitute equipment, including features of the substitute equipment that must meet or exceed the specifications set forth in this RFP.

The City reserves the right to reject any substitute item offered, and may require the successful Proposer to offer another substitute until the City is satisfied such substitute meets the specifications of the RFP.

DAMAGES:

Any installation or other services performed by the successful Proposer shall in no way modify, void, or compromise the Manufacturer's Warranty, features, serviceability, or normal operation of any City property or equipment. Any services that result contrary to these conditions shall be remedied at the sole cost of the successful Proposer, up to and including repair or replacement of the equipment.

NEW EQUIPMENT:

All parts and equipment provided in accordance with this contract shall be new and unused and must meet or exceed the Technical Specifications, of the latest model of current production, and of first quality in regards to workmanship and materials. All parts shall be original equipment manufactured with appropriate warranty.

STOCK:

The successful Proposer shall agree to maintain access to sufficient stock of any items or equipment required in the award of this RFP.

TRAINING:

The successful Proposer shall provide training to City staff in the operation and generalized maintenance of equipment specified herein at the time mutually agreed upon by the EMS Chief and the successful Proposer. The successful Proposer shall provide training on an "as needed" basis at no additional cost to the City and shall be conducted twice yearly to cover all three shifts fire department shift and personnel. This training is to include but not limited to capnometry, 12 lead, and EKG interpretation, and use of the monitor/defibrillator.

WARRANTIES, MAINTENANCE, AND REPAIR:

All Proposals shall include copies of the manufacturer or dealer's standard warranties and extended warranties to cover the unconditional all-parts and service warranty, as stated in the technical specifications, required by this contract.

The successful Proposer shall provide, at a minimum, annual preventative maintenance inspections on all equipment included in this contract during the warranty period at no additional charge to the City. Preventative maintenance includes, but is not limited to, normal cleaning, adjustment/calibration and lubrication of machine components for the specified equipment, and software updates, in addition to any maintenance required or suggested by the Manufacturer or Proposer's warranties,. After the warranty period a Service and Support Contract will be initiated.

Both the warranty and the Service and Support Contract will include the following: Repair Services, Preventative Maintenance Services, Loaner Equipment Provision, Documentation of Services and Repair, Services/Repair Schedules, Discounts on Parts, Accessories, Disposables, and Equipment Upgrades, and Replacement Batteries. All Proposers shall provide documentation of their warranty and a sample Service and Support Contract.

ACRONYMS:

The following acronyms will be used throughout the Technical Specifications:

AED – Automatic External Defibrillator

ECG – Electrocardiogram

ETCO₂ – End-Tidal Carbon Dioxide

NIBP – Non-Invasive Blood Pressure

SPO₂ – Saturations of Peripheral Oxygen

LCD – Liquid Crystal Display

CO₂ – Carbon Dioxide

CO-Carbon monoxide

AwRR – Airway Respiration Rate

EKG – Electrocardiogram

CPR – Cardiopulmonary Resuscitation

BPM – Beats per Minute

TECHNICAL SPECIFICATIONS:

■ **AED or Advisory Mode – The device shall:**

- Be configurable from 1 to at least 3 shocks
- Fully charge to highest energy setting in 10 seconds or less
- Provide clear and concise voice prompts to the user
- Be configurable to “power on” as either an AED, advisory mode, or manual monitor

■ **DISPLAY – The device shall:**

- Display ECG waveform, EtCO₂ waveform, NIBP and SpO₂ pleth.
- Have a screen size of such dimensions that waveforms are easily visible in widely varied lighting conditions and have controls for contrast settings
- Be a high resolution color LCD type display

■ **PACING – The device shall:**

- Have configurable default settings for rate and output
- Have the ability to see the underlying rhythm without pausing the pacing
- Have demand asynchronous pacing without ECG leads

■ **12 LEAD – The device shall:**

- Have built-in 12 lead ECG data acquisition and transmission capability via Bluetooth
- Have a means of transmitting 12 lead data to multiple, configurable locations, via fax or other means, that allows a printed copy of the data to be sent to the receiving facility by the responding ambulance, while on the scene of a call or in route to the receiving facility

- Have the ability to imbed into customer owned software or export as a graphics file, a six second 1,3,6 or 12 lead ECG strip
- Allow customization of the printed 12 lead data, allowing the operator to add information, which will clearly identify the patient by name or call number
- Must use the Marquette 12 SL™ algorithm for 12-Lead EKG interpretation

■ **DEFIBRILLATION – The device shall:**

- Utilize a biphasic waveform
- Have multiple joule settings ranging, at a minimum, from 1 to 200 joules.
- Fully charge to highest energy setting in 10 seconds or less

■ **DATA MANAGEMENT – The device shall:**

- Be capable of storing events internally and exporting selected event data as a file or to an external storage device
- Be capable of exporting data to third party vendors for use in electronic patient care reporting including Sansio®, Zoll Data®, and/or HighPlains® EMS reporting software.

■ **POWER – The device shall:**

- Be convertible to AC power for charging or operating
- Include the necessary equipment to allow for use and charging through an inverter on board the ambulance, either with an onboard charger or an AC conversion device
- The device must include a battery status indicator on the face of the monitor or visible to the operator.

■ **BATTERIES – The device shall:**

- Have a minimum of 1 battery bay
- Include 3 batteries or more per monitor
- Each new, fully charged battery must support at least 3 hours of monitoring with ECG, SpO2, and EtCO2 monitored continuously, and NIBP measured every 15 minutes.
- Each new, fully charged battery must support at least 1.5 hours of monitoring with ECG, SpO2, and EtCO2 monitored continuously, and NIBP measured every 15 minutes while pacing at 180 bpm and 175 mA.

■ **CO Monitoring (Upgradable) – The device shall:**

- Display SpCO as a percentage
- Upgradeable within one year of purchase or able to supply non-evasive SpCO monitoring
- Must use the Masimo Rainbow SET® reusable sensor

■ **PULSE OXIMETER –The device shall:**

- Display SpO2 as a percentage and pleth waveform with pulse rate (BPM)

- Have configurable alarms for high and low limits
- The SpO2 waveform must include a visual indication of perfusion levels.
- Must use the MasimoSET reusable sensor

■ NIBP

- The NIBP schedule must be manual or automatic with a variety of choices
- The NIBP units must be able to be configured in mmHg.
- The NIBP alarm source must be configurable to either: systolic, diastolic and mean.
- The NIBP alarms must include a user configurable high and low alarm limit for adults for systolic, diastolic and mean.
- The NIBP alarms must include a user configurable high and low alarm limit for pediatrics for systolic, diastolic and mean.
- The NIBP measurement range available must be:
Systolic: 40 – 260 mmHg
Diastolic: 20 – 200 mmHg
- The NIBP interconnect cable must be available in 2 lengths: 1.5meters and 3.0 meters.

■ ETCO2

- The EtCO2 must display a waveform, CO2 measurement, and RR.
- The EtCO2 alarms must include a user configurable high and low alarm limit for adults.
- The EtCO2 alarms must include a user configurable high and low alarm limit for pediatrics.
- An Apnea alarm must be available
- The length of time to trigger an Apnea alarm must be configurable in seconds for adults and pediatrics.
- The EtCO2 must be able to be configured in units of mmHg or kPa.
- EtCO2 must be measurable on BOTH intubated patients and non-intubated patients.

■ GENERAL – The device shall:

- Have configurable alarms for pulse oximetry, high/low heart rate, cables not attached, low battery and lethal rhythm recognition
- Be contained in a rugged carrying case with multiple pockets with a life time warranty on the outer casing.
- Support 4, 6, and 12 lead ECG cables
- Be capable of being configured to power on in either AED, advisory or manual mode
- Utilize intuitive, ergonomic and readily identifiable controls, facing the operator
- Include a screen protection device

- Have a depth of not greater than 18 inches
- The unit shall have a printer capable of recording all of the above plus 12-lead EKG interpretation.
- CPR effectiveness tool

■ **WARRANTY – The device shall:**

- Include a minimum of a three (3) year warranty covering parts, labor and shipping as defined on page 14 under WARRANTIES, MAINTENANCE AND REPAIR. Repair, loaner or replacement response time not to exceed 24 hours.

■ **OPTIONS**

Proposer will include as an option the cost of upgrading the monitor to include each of the following features:

- NIBP
- EtCO₂
- Rainbow Massimo® CO
- Extended warranty
- Vehicle mounting bracket suitable for EMS use
- A five (5) year warranty as described above under “WARRANTY” in lieu of a three (3) year warranty.

■ **TRADE-IN**

- Proposer shall provide a credit for the trade-in value of sixteen (16) Physio Control LP 12 12-lead cardiac monitors with pulse oximetry, pacing, ETCO2, NIBP. Attachment A provides an inventory of the equipment with specific details of each unit.

■ **OTHER**

- The successful Proposer shall provide, at no extra cost to the City, clinical specialists to provide a minimum of 12 days of training for department members for initial orientation to the device separate from the annual training the proposer will provide. A minimum of two training sessions will be required per day, including a combination of morning, afternoon, and evening sessions. At least one of the training days will have to be scheduled at least two weeks after the initial training sessions. The department strongly desires that an “instructor-training” course be offered by the vendor for selected department members in order to facilitate on-going training on the use of the defibrillator. Any travel costs shall be the responsibility of the successful Proposer.
- Proposer will include a sufficient number of charging and reconditioning devices to accommodate the maintenance and recharging requirements for a total of ten (10) locations. Four bay chargers are preferred.
- Proposer will list specific price of unit and options with their price proposal.
- The City anticipates that the bulk of purchasing activity will take place with the initial purchase, estimated at twenty (20) monitor/defibrillators and 10 automated external defibrillators units. Firms should propose a price/discount structure for additional units/accessories, related products, and as-needed services for the duration of the contract, subsequent to completion of the initial purchase.
- And additional purchase of three (3) cardiac monitors commencing on March 30th, 2009 at the same price and configuration without any additional battery charging systems

Exhibit D

Supplemental Services Rates